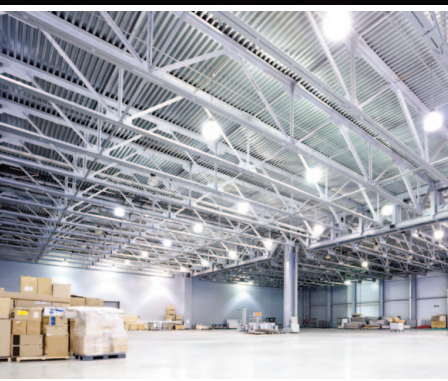
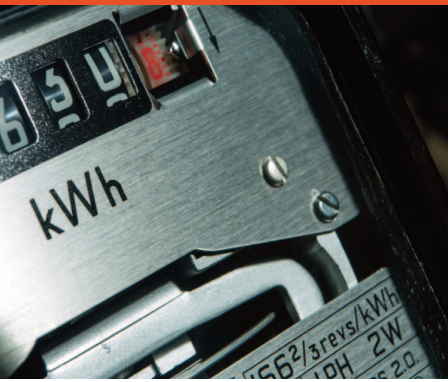




Change Energy is your single expert source for reducing energy costs

Grid Electricity Supply - Solar Energy - Smart LED Lighting

1300 924 140 www.changeenergy.com.au



Change Energy

Our team has been helping 1000's of WA businesses save money on electricity for over 10 years.

Change Energy is your single expert source for:

- ✿ Retail Electricity: Grid electricity supply at competitive prices.
- ✿ Smart LED lighting and other Savings: Energy saving LED lighting and actionable advice on how to change your usage to save more money.
- ✿ Solar Expertise: Our knowledge of electricity costs and in-depth analysis of your power usage means our solar proposal is based on the best investment for you - rather than the biggest system that will fit on your roof.

Join the growing list of customers in Perth and Western Australia saving with Change Energy.

Who We Are

Change Energy believes that energy is not just a commodity - it is a service.

Technology is changing the way energy is produced, delivered, stored and consumed. Finding the best, most cost-effective solution is a challenge that can only be solved by understanding your needs. Whether it is providing a detailed financial analysis for a solar PV purchase or providing a simple hassle-free bill, we are there for you.

Change Energy was founded to be a new kind of energy company. We are not tied to legacy investments in old power stations, transmission lines or to any particular technology. At Change Energy, we take a straightforward view of providing customers with the best value solution for their individual needs.

Change Energy is 100% WA local. Our founders, Domenic Mercuri and Geoff Gaston have extensive expertise in providing energy services to Western Australian businesses.

Domenic is the founder and CEO of Solargain, one of Australia's largest solar PV and hot water providers. Dom and Solargain have installed over 10MW of commercial solar PV systems as well as LED lighting and controls over the last 10 years.

Geoff, CEO of Change Energy, has over 20 years' experience in energy markets here in WA and in North America. He is an industry leader in the WA electricity market and has managed the electricity purchases for 1000's of businesses around the state.

Let us find the best value energy solutions for your business.

Who We Help

Business Owners

Change Energy knows that business owners are very busy people. Our quotes and contract terms are easy to understand. We always strive to demonstrate value for money to our customers. If you have any questions, you can talk directly with Geoff or Dom.

Small Businesses

We understand what it is like to deal with large corporations. Our 100% WA local team work hard to give you great value and excellent service because hassles with your electricity bill are the last thing you need. Speak to us direct and avoid being on hold with a big call centre.

Electricity costs can be complicated. Rates seem to increase and understanding how pricing works can be a challenge. You can rely on us to explain your bills, and more importantly, how we work with you to save you money.

Changing to **Change Energy** is simple. We take care of the transfer and you won't notice any change to your power supply. The only change you'll notice is a different invoice and lower energy costs.

Large Companies

We have all of the energy expertise needed for large companies. **Change Energy** is an industry leader in energy in Western Australia.

We advocate for industry reform that will benefit customers.



Our Customers

Retail, Shopping Centres and Supermarkets

- ✿ We have worked with 100's of consumer-focused businesses in WA to help them save money on their electricity bills. Bundled or unbundled pricing, solar PV analysis and peak demand alerts help put you in control of your electricity costs.

Commercial Offices, Strata and Residential Complexes

We provide:

- ✿ Easy to understand pricing and billing.
- ✿ Customised reporting on your energy usage and costs.

Farming and Agricultural

- ✿ Change Energy understands that each agri-business is unique. We do a detailed analysis of your consumption to provide competitive electricity prices and actionable advice to help reduce energy costs even further.

Food and Beverage

- ✿ We are a small business competing against larger corporates - so we understand the challenges retail businesses face. We work hard to give you great value and excellent service because hassles with your electricity bill are the last thing you need.

Manufacturing and Industrial

- ✿ Energy costs can be a critical input to your business. We can provide financial analysis of investments in LED lighting, solar PV or other energy efficiency solutions. Our expertise in the electricity market means our insights into the costs of energy cannot be matched.

Aged Care and Retirement Villages

- ✿ Electricity costs can be complicated. Rates seem to increase and understanding how the pricing works can be complicated. You can rely on us to explain how the pricing works, and more importantly how we work with you to save you money.
- ✿ Changing to Change Energy is simple. We take care of the transfer and you won't notice any change to your power supply. The only change you'll notice is a different invoice and lower energy costs.

Schools and Colleges

- ✿ Change Energy has extensive knowledge of how schools use electricity - we have supplied electricity to many schools throughout the grid.
- ✿ We take into account summertime school closures when providing our pricing as well as sizing of solar PV systems.



Why choose us



Save Money

We offer competitive electricity prices



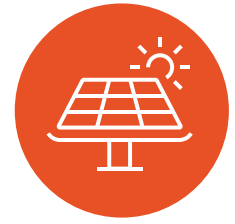
One-to-one Customer Service

Get answers right away with no call-centre waiting



Business Electricity Experts

We are experts in helping businesses with their electricity needs



LED and Solar Energy Solutions

Take more control of your energy costs

Our Approach



1. Consultation

The first step in controlling costs is understanding how you use electricity. We take time to understand your business and your requirements.



2. Analysis

We look at your current energy usage to understand trends or find anomalies to identify opportunities to save you money.



3. Proposal

Cheaper electricity rates: Change Energy is a licenced electricity retailer; we can offer competitive rates to save you money by simply making the switch. In some cases, we can save you over 20% compared to Synergy's tariffs.

Led Lighting and Energy Efficiency: We can provide a quote for smart LED lighting based on how your business uses electricity to maximise return on investment. We also provide actionable advice on how to change your usage to save even more money.

Solar Expertise: Our knowledge of electricity costs and in-depth analysis of your usage means our solar proposal is based on the best investment for your business rather than the biggest system that will fit on your roof.



4. Implementation

Once you choose to sign up with us, we take care of the rest. We will organise the installation of your electrical, solar and LED equipment, transfer your grid supply, and arrange financing if required.

Big savings for Western Australian businesses

We can provide big business rates to small businesses in WA.

Low overheads and efficient systems means better pricing for our customers.

Group buying power - our portfolio allows us to buy large quantities of electricity to deliver savings.

LEDs can reduce lighting electricity consumption by up to 50%

In a typical office environment, lighting can account for nearly 40% of the total electricity costs. We offer cutting-edge, tailored lighting solutions to reduce electricity consumption. Our LED range includes smart lighting featuring daylight and movement sensors to help minimize the quantity of electricity that your lighting consumes.

Bigger does not necessarily mean better - don't overspend on solar

A well-sized solar PV system can reduce usage by up to 20% - maximizing your return on investment.

REAL SAVINGS we have delivered for businesses just like yours

“ We approached Change Energy after receiving a quote for a 40KW solar system for our business. Change Energy analysed our electricity consumption history and was able to offer us immediate savings on our electricity prices - switching retailers was easy.

After Geoff's site visit, he provided us with a detailed proposal for LED highbays and a smaller 20KW system - this was based on our actual consumption and the electricity savings that would be made through installing the LED lighting. Our total investment was much less than the 40KW system cost and now our annual electricity costs are 50% lower than in previous years. ”

Paul Cox
*Operations Manager International
Corrosion Services*

“ We switched to Change Energy electricity supply 12 months ago after our old contract expired. We reviewed quotes from several retailers and Change Energy offered the most competitive pricing. Geoff came out to explain the electricity pricing in detail and also provided a quote for solar panels and LED lighting for our warehouse.

Change Energy's analysis of our electricity consumption showed that LED lighting provided the best return on investment for our business. After installing Change Energy's LED highbays with daylight sensors we are now saving more than 20% on our electricity bill. ”

Steve Canning
Director Centurion Garage Doors

How to get started

So we can confirm the savings we can deliver to you, we need your permission to review your electricity usage. Please fill out the Request for Quote form at changeenergy.com.au/quote and we will get your quote underway.

Call a Business Energy Consultant directly on 1300 924 140
Change Energy 10 Milly Court, Malaga WA 6090

www.changeenergy.com.au/quote

